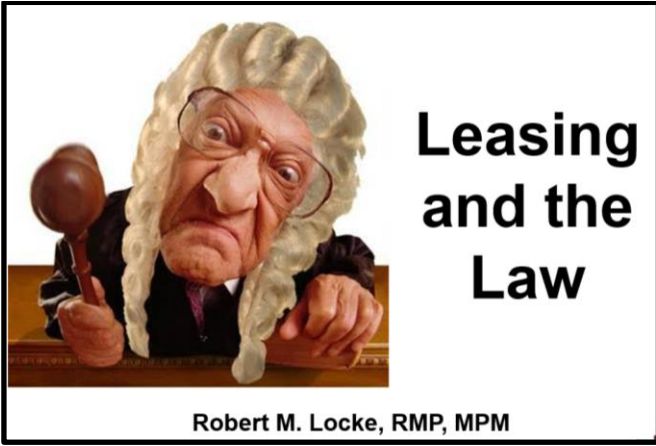


Crown Investor Institute, LLC



1. Competency Requirement _____

2. Sales, Leasing, Property Management

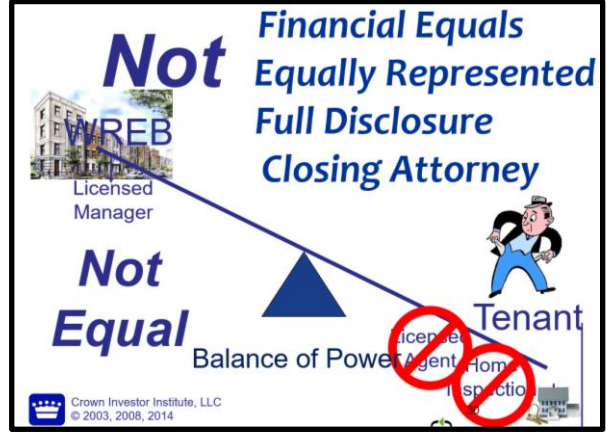
3. Adhesion Contract is a contract between two p_____ with vastly different b_____ p_____.

4. 4 Characteristics
- 1) S_____ form boilerplate
 - 2) No o_____ to n_____
 - 3) W_____ & c_____ by one party
 - 4) C_____ must take it or leave it

5. Warning

- 1) Consumer protection laws are written to p_____ a_____

2) Courts scrutinize to prevent
o _____ or
u _____ terms



6. Balance of Power _____

7. Government regulations are laws designed to p_____ consumers from abuses by people who have u_____ power of others.

8. Consumer protection laws make sure all is f_____, prevent abuses, protect the v_____, helps keep society civil.

9. Landlord tenant laws _____

10. Lead paint laws _____

11. Fair Credit Reporting Act _____

- 12. Americans with Disabilities Act _____

- 13. Discrimination and fair housing _____

- 14. Servicemembers Civil Relief Act _____

- 15. Megan’s Law for Registered Sex
Offenders _____

- 16. Stigmatized Property Laws _____



is the landlord/tenant relationship so...

- 17. Landlords have all the p_____ and can hire help.
- 18. You can’t treat l_____ the way you treat s_____
- 19. Agents who do leasing should s_____ Consumer protection laws specific to l_____ t_____ relations

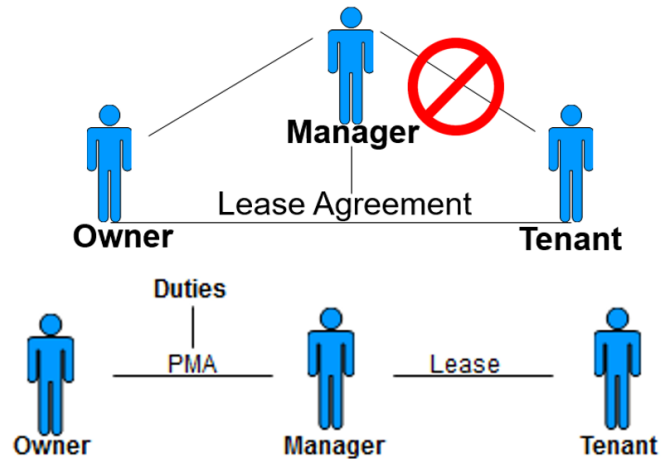
- 20. The takeaway _____



Agency

Small “a” vs B_____ “A” Agency

2 Styles



Contact me at
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